

A Motivational Keynote.
 A Teambuilding Activity.
 A Chance to Laugh Together.
 Playing a Brand New Way.

An interactive learning hour
 unlike anything you've
 seen before.



Milo Shapiro

in his interactive keynote presentation

“You Gotta Fail... To Succeed!”

“Our attitude toward failure makes the difference between remaining stuck where we are and excelling!”

Do we make failure worse than it is?

- What is our organization's culture about failure?
- What if well-planned risks were celebrated, *regardless* of outcome?
- How much more effective and innovative could everyone be in that environment?

- Stories include:
- ✓ Taking chance at the DMV
 - ✓ Mom's adventures in cooking
 - ✓ Where failure paid off in Women's Rights
 - ✓ Why a *perfect* improv show is a *problem*

Partial Client List for Milo's Keynotes and Classes

- | | |
|-------------------------------|----------------------------------|
| Kodak | City of San Diego |
| Pfizer | Employee Involvement Association |
| Wellpoint/Blue Cross | Project Management Institute |
| Sempra Energy | Meeting Professionals |
| Minolta | International of Los Angeles |
| Union Bank of California | General Dynamics |
| U.S. Marine Corps | Association of Women |
| HNC Software (now Fair Isaac) | in Science (AWIS) |
| San Diego Gas and Electric | U.S. Department of Defense |
| Computer Sciences Corporation | Congresswoman Susan Davis |

About Milo Shapiro

- ✓ Teaching improv since '94
- ✓ Performing improv since '91
- ✓ Twenty years corporate & government experience
- ✓ Business relationships with project managers, judges, clerks, technicians, police, analysts and programmers.
- ✓ Trained in San Francisco, San Diego, Calgary, L.A. Albany, and Edmonton
- ✓ Professional Member of the **National Speakers Assoc.**



“We have to have you back.”
 - San Diego Housing Commission
 (and they did...twice more!)