## MILO SHAPIRO and his TEAMprovising™ workshops

# Build productive, positive work relationships using the fun of IMPROV exercises!

#### **★** Improve communication!

Improv teaches us to listen carefully, build upon the ideas of others, and recognize body language cues.

### **★** Teambuilding! Problem Solving!

While it's *outrageously* fun throughout, the focus keeps coming back to how we can improve our work and client relationships. All of the exercises reinforce our **5 C's of Teamwork.** 

#### **★** Boost sales!

Learn to read your clients. Tap into your creativity to find the right approach for each person for closing that deal.

"TEAMprovising™ changed us from task-focused individuals to a dynamic work-team ready to excel."

- Sempra Energy

"They rated themselves closer as a team...
impressive achievements after just one day!"

- Computer Sciences Corporation



For video clips and more, visit www.IMPROVentures.com (619) 542-0761 in San Diego (866) 219-9853 toll free

#### Partial Client List for Milo's Keynotes and Classes

Kodak Pfizer Sempra Energy Minolta Union Bank of California U.S. Marine Corps **HNC Software** San Diego Gas and Electric Computer Sciences Corporation City of San Diego Captiva Software Surplus Line Association Project Management Institute **Techmer Polymer Modifiers** AWIS (Association of Women in Science) King Technologies MPI (Meeting Professionals International) of L.A. MPI of San Diego International Special Events

Society



Apply the ABC's of improv to business

Accept the ideas of others
Build on what others offer
Communicate clearly

## About Milo Shapiro, CEO (Creative Energy Officer)

- ✓ Teaching improv since '94
- ✓ Performing improv since '91
- Twenty years corporate & government experience
- Business relationships with analysts, judges, clerks, programmers, technicians, project managers, police, and safety experts
- ✓ Trained in San Diego, Calgary, Edmonton, Albany San Francisco, and L.A.



"We have to have you back next year."
- San Diego Housing Commission